

STRENGTH IN NUMBERS

2008 Annual Report

The Metropolitan YMCA of the Oranges employed **1,244** people throughout our **6** branches • Over **1,188** total miles were traveled by the East Orange YMCA College Tour • **4,148** group exercise classes were offered at the Sussex County YMCA • **2,214,000** pounds of weight are lifted each day in the West Essex YMCA's Strive Room • Over **1 million** utensils, plates, bowls, cups and platters were washed, which in turn saved over **1 million** disposable items at the Fairview Lake YMCA • The South Mountain YMCA Young Leaders and their peers planned or participated in **18** community events logging over **4,170** volunteer hours • **2,264** donations were made to the Metropolitan YMCA of the Oranges • The West Essex YMCA Child Care Centers provided **428,054** hours of care • **\$709,836** was raised through the Annual Strong Kids Campaign with **\$709,566** distributed in total financial aid • **124** schools comprising **170** groups with over **14,000**



children experienced the unique learning experience that is the Fairview Lake YMCA Environmental Education Program • Over **400** people attended the South Mountain YMCA's Annual World Festival which showcased the cultures of **16** different countries • **61,560** nutritional meals were served at the East Orange YMCA • The Sussex County YMCA is **1** of the **81** YMCAs out of the nations **2,600** total YMCAs to be selected for the Activate America: Pioneering Healthier Communities Initiative • The West Essex YMCA's before and after school program provided **10,201,600** hours of care • **288** people participated in the two Metro YMCAs of the Oranges' golf outings, which raised **\$132,105** • The websites of the Metropolitan YMCA of the Oranges were viewed **482,820** times by visitors from over **40** different countries around the world • It took **1,500** volunteer hours to build the new deluxe playground located at the Sussex County YMCA



We build strong kids, strong families, strong communities.

247...Sweet sixteen...Two's company, three's a crowd...Three strikes and you're out...Thirty days hath September.

Numbers...they are a large part of our daily lives. Numbers can be interesting, thought provoking, amusing, upsetting and can even stir up great emotion, but ultimately, numbers can and do tell a story.

Strength In Numbers, tells the story of the Metropolitan YMCA of the Oranges and our Mission Impact in 2008. While our Annual Report reflects our Association's strong Membership, Program and Financial results, it also highlights our other "interesting" and fun deliverables throughout a very exciting year. When viewed together, our "numbers" are truly impressive

and underscore the impact the Metropolitan YMCA of the Oranges had on the lives of the children, families and communities we serve.

We thank our dedicated Staff, Boards, Volunteers and Contributors who worked tirelessly in 2008 to provide outstanding results and to ensure that our programs and services continue to provide immeasurable experiences for our members and participants.

Valerie W. Crawford,

Chairman,
Board of Directors

Richard K. Gorab,

President/CEO



President/CEO Richard K. Gorab and Board of Directors Chairman Valerie W. Crawford

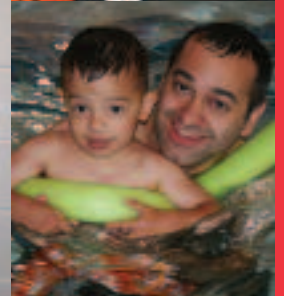
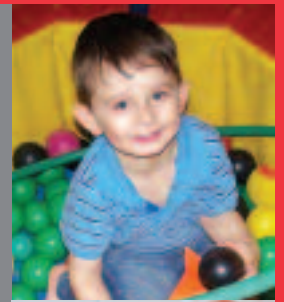
Strength in Numbers 2008

- **13,039** full members
- **35,568** program members
- **48,607** total members
- **5,254** child care full time equivalents
- **14,514** after-school full time equivalents
- **11,971** camper weeks
- **25,153** conference and environmental education participants
- **74,080** other program participants
- **13,500** volunteer hours
- **450** program volunteers
- **125** policy volunteers



Metropolitan YMCA of the Oranges

Provided **384,855** total Preschool and School Aged Child Care days • We were **1** of only **51** YMCA Associations in the country to be recognized by the YMCA of the USA as a Gulick Collaborator • Provided **\$1.4 million** in program subsidies



Sussex County YMCA

19,786 total miles swam by the Swordfish swim team • The YMCA's Welcome Center scanned members into the facility **232,045** times • **413,236** miles were completed on the cardio equipment



East Orange YMCA

61,560 nutritional meals were served at the Child Care Center • Over **1,188** total miles were traveled by the YMCA's Historical College Tour • **247** presents given out at the Holiday Spectacular



South Mountain YMCA

40 children experienced their first steps at the Child Care Center • **25,920** flips, cartwheels, handstands and leaps were performed by the award winning ACES gymnastics team • **1,806,000** lines of dialogue & song were practiced by the YMCA's Dramatics Campers during their **6** different productions



Fairview Lake YMCA

627,264,000 gallons of water are in Fairview Lake and **234,423** trees are located on the property • **170,697** meals were served equaling roughly **75** tons of food including **46,800** eggs and **69,288** glasses of milk • Over **1,000,000** utensils, plates, bowls, cups and platters were washed, which saved over **1 million** disposable items



West Essex YMCA

90 years **10** months **2** weeks separates the oldest and youngest members • Over **2 million** baskets were made in the gymnasium • The YMCA was open **5,400** hours throughout the year

Financials

Combined Statement of Financial Position

As of December 31, 2008, 2007 and 2006

	ASSETS			LIABILITIES AND NET ASSETS		
	2008	2007	2006	2008	2007	2006
Current Assets				Current Liabilities		
Cash and cash equivalents	\$5,688,313	\$4,357,547	\$3,041,922	Current maturities of long-term debt	\$294,640	\$283,074
Accounts and other receivables	170,234	158,938	294,413	Current portion of obligation payable HTMUA	23,287	22,092
Contributions receivable	-	-	6,129	Deferred program revenue	713,883	601,842
Inventories	54,106	61,349	51,656	Accounts payable, accrued expenses and other liabilities	1,385,211	1,233,678
Prepaid expenses and other assets	191,207	274,755	303,089			
Total current assets	6,103,860	4,852,589	3,697,209	Total current liabilities	2,417,021	2,140,686
				Long-Term Liabilities		
Long-Term Assets				Obligation payable - HTMUA, net of short-term portion	24,374	47,661
Assets designated by board for future projects	372,192	322,502	387,642	Long-term debt, net of short-term portion	5,267,813	5,562,453
Contributions receivable	-	-	934			
Investments	5,127,620	6,779,112	6,253,500	Total long-term liabilities	5,292,187	5,610,114
Deferred mortgage costs	45,402	48,211	51,019			
Security deposits and other assets	2,700	2,700	2,700	Total liabilities	7,709,208	7,750,800
Land, buildings, and equipment, net of accumulated depreciation	14,705,081	14,765,506	14,998,957	Net Assets		
				Unrestricted	16,759,326	16,678,072
Total long-term assets	20,252,995	21,918,031	21,693,818	Temporarily restricted	162,585	229,945
				Permanently restricted	1,725,736	2,111,803
Total Assets	\$26,356,855	\$26,770,620	\$25,391,027	Total net assets	18,647,647	19,019,820
				Total Liabilities & Net Assets	\$26,356,855	\$25,391,027

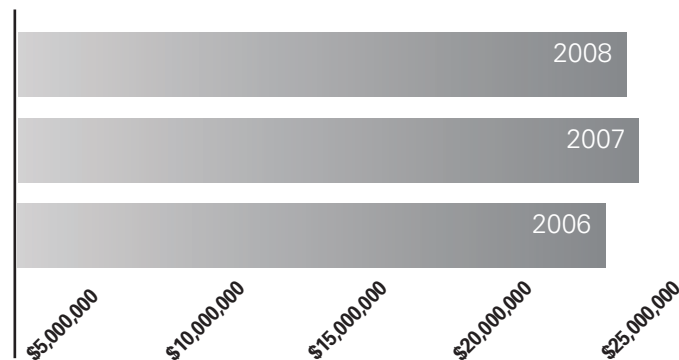
Combined Statement of Activities

Year Ended December 31, 2008, with Summarized Comparative Amounts for 2007 and 2006

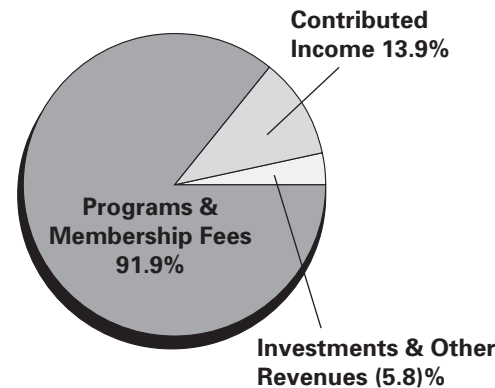
	Unrestricted	Temporarily Restricted	Permanently Restricted	2008			2007			2006		
				Total	Total	Total	Total	Total	Total	Total	Total	Total
Revenues, Gains and Support												
Contributions	\$1,023,256	\$321,820	\$51,762	\$1,396,838	\$1,318,460	\$1,115,743						
Government and other grants	330,774	873,605	-	1,204,379	1,192,379	1,126,909						
Program receipts	14,282,640	-	-	14,282,640	13,248,344	12,543,142						
Membership dues	2,899,097	-	-	2,899,097	2,941,140	2,760,006						
Special events and projects	276,151	-	-	276,151	298,546	284,164						
Investment income	(68,133)	-	-	(68,133)	925,957	451,462						
Other revenue	194,801	-	-	194,801	282,438	267,776						
Change in value of trust	-	-	-	-	-	-						
Net assets released from restrictions for program activities	1,262,785	(1,262,785)	-	-	-	-						
Gain on disposal of property and equipment	(27,628)	-	-	(27,628)	-	31,494						
Net unrealized gains (losses) on long-term investments	(1,021,601)	-	(437,829)	(1,459,430)	(276,290)	254,893						
Total revenue, gains and support	19,152,142	(67,360)	(386,067)	18,698,715	19,930,974	18,835,589						
Expenses												
Program services	17,512,840	-	-	17,512,840	16,743,928	15,755,539						
Supporting services	1,558,048	-	-	1,558,048	1,594,620	1,406,899						
Total expenses	19,070,888	-	-	19,070,888	18,338,548	17,162,438						
Change in net assets	81,254	(67,360)	(386,067)	(372,173)	1,592,426	1,673,151						
Net assets beginning of year	16,678,072	229,945	2,111,803	19,019,820	17,427,394	15,754,243						
Net assets end of year	\$16,759,326	\$162,585	\$1,725,736	\$18,647,647	\$19,019,820	\$17,427,394						

Financial data are extracted from 2008, 2007, and 2006 audited financial statements by R.A. Fredericks & Company, LLP

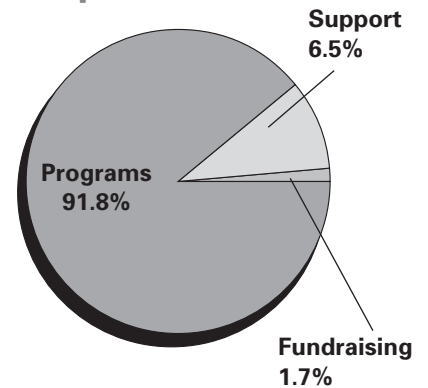
association assets



income



expenses



Thank You to Our Contributors...

In 2008, the **Metropolitan YMCA of the Oranges** raised \$2,877,368 from individuals, corporations, foundations, and local, state and federal public sources for restricted and unrestricted purposes. Additional in-kind contributions and services for 2008 totaled \$171,000. It is through this financial support that the **Metropolitan YMCA of the Oranges** is able to further its mission in addressing the needs of children, families and senior citizens in the communities we serve. We generously acknowledge the following donors who contributed at the President's Club level (\$1,000.00+) to the 2008 Strong Kids Campaign.



Platinum Triangle: \$25,000 +

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Gold Triangle: \$10,000 +

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Benefactor: \$1,000 +

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*For a complete list of our 2008
Strong Kids Campaign contributors visit
our website at www.metroymcas.org*

2008 Program and Capital Donors

Best Buy Children's Foundation
Kraft Foods
New Jersey After 3, Inc.
Orange Orphan Society
Turrell Fund

Gifts In Kind

Almost Golf LLC
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Aroma Therapy Essentials
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2008 Golf Donors (\$5,000+)

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We apologize in advance for any errors in this year's Annual Report. To correct spellings or omissions in names, kindly telephone the Financial Development Office at: (973) 758-9622



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please visit your local
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East Orange YMCA

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We build strong kids, strong families, strong communities.

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South Mountain YMCA

Board of Managers
John Mousseau
Chair

Tammy Dandino
Vice Chair

Patrice Henderson
Secretary

Paul Kieltyka
Executive Director

Sussex County YMCA

Board of Managers
James Downing
Chairman

Frank M. Warr
Vice Chairman

Joseph D. Macaluso
Finance Chair

David M. Carcieri
Executive Director

West Essex YMCA

Board of Managers
Gerald Keyes
Chair

Jayne Petrocelli
Vice Chair

Joe Mesquita
Finance Chair

Rudy Fernandez
Secretary

Helen Flores
*Executive Director/VP of
Child Care Services*

Cover concept and design by Kenneth R. Gorab



We build strong kids, strong families, strong communities.

ASSOCIATION SERVICES

139 East McClellan Avenue
Livingston, NJ 07039
www.metroymcas.org
(973) 758-9622

EAST ORANGE YMCA

100 North Arlington Avenue
East Orange, NJ 07017
www.eastorangeymca.org
(973) 673-5588

FAIRVIEW LAKE YMCA CAMPS & CONFERENCE CENTER

1035 Fairview Lake Road
Newton, NJ 07860
www.fairviewlake.org
(973) 383-9282
(800) 686-1166

SOUTH MOUNTAIN YMCA

13 Jefferson Avenue
Maplewood, NJ 07040
www.smountainymca.org
(973) 762-4145

SUSSEX COUNTY YMCA

15 Wits End Road
Hardyston, NJ 07419
www.sussexcountnymca.org
(973) 209-9622

WEST ESSEX YMCA

321 S. Livingston Avenue
Livingston, NJ 07039
www.westessexymca.org
(973) 992-7500

MISSION STATEMENT

The Metro YMCAs of the Oranges enriches the lives of the children, families and communities we serve, through programs that build spirit, mind and body, welcoming all people, in an environment nurturing positive values.

VISION STATEMENT

We will be an excellent YMCA, distinctive and successful in all we do as recognized by our communities and peers.